

## Achieve CAPM® Exam Success:

### A Concise Study Guide and Desk Reference

#### EVALUATION CRITERIA FOR OUTSOURCING – CHAPTER 12

OUTSOURCING ALTERNATIVE SELECTION CRITERIA	
CRITERIA	EXPECTED RESULTS OR CONSIDERATIONS
Firm fixed price	Could adequately fund project to completion rather than face unlimited in-house development costs and risk of abandonment
Fulfillment of all technical objectives	Could demonstrate to vendors that we are not just another ad hoc product that will not produce as promised
Assured of appropriate technical talent and performance	Increase the likelihood of going live in time to serve the last quarter of the year buying season
Benefit from the insight of a firm that has accomplished what we dream to do	Reduce technical surprises and rework